### Company Fact Sheet

**Consilium AB** (CONS B | SE000236382)

#### Key Stats
- **Website**: [http://www.consilium.se](http://www.consilium.se)
- **Headquarter country**: Sweden
- **Employees**: 181
- **Market Cap (at close 24/08/2020)**: SEK931.50Mil
- **Morningstar Sector**: Industrials
- **Morningstar Industry**: Security & Protection Services
- **Stock Style**: Small-Value
- **Fiscal Year Ends**: December

#### Company Profile
Consilium AB is a Sweden-based company. It develops, manufactures, and markets its products and systems in the area of fire safety. Consilium AB operates through various business segments that include Marine and Safety, Safety Engineering, and Other. The Marine and Safety business segment produces various products such as fire and gas detection systems, marine voyage data recorders and ship logs. The Other segment includes oil and gas safety, transport safety, and building safety. In terms of revenue, the Marine and Safety segment generates maximum revenue for the company. Geographically, the company exports its product to Asia, Europe (excluding Sweden), North America, and Other regions. The Asian market region generates maximum revenue for the company.

#### Financials (SEK)

<table>
<thead>
<tr>
<th>Years</th>
<th>5 Yr Trend</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue (Mil)</td>
<td></td>
<td>1,432</td>
<td>1,420</td>
<td>284</td>
</tr>
<tr>
<td>Gross Operating Profit (Mil)</td>
<td></td>
<td>546</td>
<td>561</td>
<td>58</td>
</tr>
<tr>
<td>Operating Income (Mil)</td>
<td></td>
<td>119</td>
<td>124</td>
<td>-185</td>
</tr>
<tr>
<td>Operating Margin %</td>
<td></td>
<td>8.3</td>
<td>8.7</td>
<td>-65.1</td>
</tr>
<tr>
<td>EBIT (Mil)</td>
<td></td>
<td>120</td>
<td>81</td>
<td>-226</td>
</tr>
<tr>
<td>Income before income taxes (Mil)</td>
<td></td>
<td>64</td>
<td>32</td>
<td>-292</td>
</tr>
<tr>
<td>Net Income (Mil)</td>
<td></td>
<td>21</td>
<td>-217</td>
<td>-166</td>
</tr>
<tr>
<td>Operating Cash Flow (Mil)</td>
<td></td>
<td>-37</td>
<td>-37</td>
<td>60</td>
</tr>
<tr>
<td>Free Cash Flow (Mil)</td>
<td></td>
<td>-110</td>
<td>-89</td>
<td>59</td>
</tr>
<tr>
<td>Basic Earn. Per Share</td>
<td></td>
<td>1.66</td>
<td>-19.61</td>
<td>-15.22</td>
</tr>
<tr>
<td>Dividend Per Share</td>
<td></td>
<td>2.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
</tbody>
</table>

#### Profitability and Valuation (SEK)

<table>
<thead>
<tr>
<th>Years</th>
<th>5 Yr Trend</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Return on Assets %</td>
<td></td>
<td>1.8</td>
<td>-11.7</td>
<td>-16.8</td>
</tr>
<tr>
<td>Return on Equity %</td>
<td></td>
<td>4.1</td>
<td>-48.9</td>
<td>-58.0</td>
</tr>
<tr>
<td>Return on Invested Capital %</td>
<td></td>
<td>4.5</td>
<td>-14.2</td>
<td>-10.6</td>
</tr>
<tr>
<td>Price / Earnings</td>
<td></td>
<td>14.5</td>
<td>-50.0</td>
<td>87.7</td>
</tr>
<tr>
<td>Price / Sales</td>
<td></td>
<td>0.4</td>
<td>0.4</td>
<td>0.8</td>
</tr>
<tr>
<td>Price / Book</td>
<td></td>
<td>1.8</td>
<td>1.1</td>
<td>3.2</td>
</tr>
</tbody>
</table>

#### Board of Directors and Management
- **Chairman of the Board**: Carl Rosenblad
- **Chief Executive Officer**: Ove Hansson
- **Chief Financial Officer**: Lars Hakansson

#### Dividends (SEK)

<table>
<thead>
<tr>
<th>Ex Date</th>
<th>Payment</th>
<th>Type</th>
<th>Currency</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>28/05/2020</td>
<td>03/06/2020</td>
<td>Cash</td>
<td>SEK</td>
<td>17.00</td>
</tr>
<tr>
<td>22/05/2017</td>
<td>29/05/2017</td>
<td>Cash</td>
<td>SEK</td>
<td>2.00</td>
</tr>
<tr>
<td>24/05/2016</td>
<td>30/05/2016</td>
<td>Cash</td>
<td>SEK</td>
<td>2.00</td>
</tr>
<tr>
<td>20/05/2015</td>
<td>26/05/2015</td>
<td>Cash</td>
<td>SEK</td>
<td>1.25</td>
</tr>
<tr>
<td>21/05/2014</td>
<td>28/05/2014</td>
<td>Cash</td>
<td>SEK</td>
<td>0.40</td>
</tr>
</tbody>
</table>

**Morningstar Disclaimer**: Morningstar does not guarantee the accuracy of the information provided and makes no warranties, express or implied, that the information is error-free, timely, accurate or contains no omissions. This document does not constitute investment advice. It is not designed to make investment decisions for you.”

**Nasdaq & Morningstar Disclaimer**: Morningstar holds no responsibility for the accuracy of the information provided and makes no warranties, express or implied, that the information is error-free, timely, accurate or contains no omissions. This document does not constitute investment advice. It is not designed to make investment decisions for you.”

**Nasdaq Disclaimer**: Nasdaq makes no representations or warranties with respect to the contents of this document. All Information is provided “as is” without warranty of any kind. Nasdaq assumes no responsibility for any errors or omissions. This information is provided for informational purposes only.

© 2020 Morningstar. All Rights Reserved. The information, data, analyses and opinions (“Information”) contained herein (1) includes the proprietary information of Morningstar and Morningstar’s third party licensors; (2) may not be copied or redistributed except as specifically authorized; (3) do not constitute investment advice; (4) are provided solely for published on various dates.
### Compound Annual Growth Rates (SEK)

<table>
<thead>
<tr>
<th></th>
<th>1Y</th>
<th>3Y</th>
<th>5Y</th>
<th>10Y</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue %</td>
<td>-80.03</td>
<td>-44.32</td>
<td>-25.73</td>
<td>-11.03</td>
</tr>
<tr>
<td>Operating Income %</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Earnings/Share %</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dividend Yield %</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Net Income %</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Free Cash Flow %</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Stock Total Return %</td>
<td>101.25</td>
<td>8.56</td>
<td>1.37</td>
<td>17.18</td>
</tr>
</tbody>
</table>

### Profitability Analysis (SEK)

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>3 Yr Avg</th>
<th>5 Yr Avg</th>
<th>10 Yr Avg</th>
</tr>
</thead>
<tbody>
<tr>
<td>Return on Equity %</td>
<td>119.93</td>
<td>-34.29</td>
<td>-12.72</td>
<td>-3.42</td>
</tr>
<tr>
<td>Return on Assets %</td>
<td>61.22</td>
<td>-6.68</td>
<td>-2.34</td>
<td>-0.39</td>
</tr>
<tr>
<td>Return on Invested Capital %</td>
<td>81.86</td>
<td>-6.75</td>
<td>-3.36</td>
<td>2.22</td>
</tr>
<tr>
<td>Fixed Asset Turnover</td>
<td>2.71</td>
<td>20.54</td>
<td>26.49</td>
<td>28.11</td>
</tr>
<tr>
<td>Inventory Turnover</td>
<td>1.04</td>
<td>2.62</td>
<td>3.48</td>
<td>3.90</td>
</tr>
<tr>
<td>Gross Margin %</td>
<td>19.78</td>
<td>32.75</td>
<td>33.84</td>
<td>33.85</td>
</tr>
<tr>
<td>Operating Margin %</td>
<td>-71.46</td>
<td>-16.03</td>
<td>-5.90</td>
<td>-0.20</td>
</tr>
<tr>
<td>Net Margin %</td>
<td>490.15</td>
<td>-25.87</td>
<td>-13.96</td>
<td>-6.34</td>
</tr>
<tr>
<td>F. Cash Flow/Rev %</td>
<td>33.36</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

### Financial Position (SEK, Mil)

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>92</td>
<td>7</td>
</tr>
<tr>
<td>Inventory</td>
<td>251</td>
<td>87</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>308</td>
<td>89</td>
</tr>
<tr>
<td>Current Assets</td>
<td>1,024</td>
<td>1,768</td>
</tr>
<tr>
<td>Net PP&amp;E</td>
<td>50</td>
<td>25</td>
</tr>
<tr>
<td>Intangibles</td>
<td>604</td>
<td>51</td>
</tr>
<tr>
<td>Total Assets</td>
<td>1,873</td>
<td>1,935</td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>134</td>
<td>61</td>
</tr>
<tr>
<td>Current Debt</td>
<td>50</td>
<td>917</td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>608</td>
<td>1,580</td>
</tr>
<tr>
<td>Long Term Debt (Mil)</td>
<td>800</td>
<td>12</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>608</td>
<td>1,580</td>
</tr>
<tr>
<td>Total Equity (Mil)</td>
<td>1,271</td>
<td>243</td>
</tr>
</tbody>
</table>

### Quarterly Results (SEK)

<table>
<thead>
<tr>
<th></th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>Q1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Most Recent Revenue Mil</td>
<td>416</td>
<td>427</td>
<td>395</td>
<td>63</td>
</tr>
<tr>
<td>Prior Year</td>
<td>389</td>
<td>345</td>
<td>399</td>
<td>385</td>
</tr>
<tr>
<td>Revenue Growth %</td>
<td>8.13</td>
<td>2.69</td>
<td>-1.13</td>
<td>16.9</td>
</tr>
<tr>
<td>Most Recent</td>
<td>3.82</td>
<td>-13.9</td>
<td>15.90</td>
<td>-3.63</td>
</tr>
<tr>
<td>Earnings Per Share</td>
<td>0.15</td>
<td>-2.89</td>
<td>-12.55</td>
<td>126.65</td>
</tr>
<tr>
<td>Prior Year</td>
<td>-0.37</td>
<td>-3.96</td>
<td>-16.14</td>
<td>0.06</td>
</tr>
</tbody>
</table>

### Options & Futures

<table>
<thead>
<tr>
<th>Instrument</th>
<th>Yes/No</th>
<th>Options</th>
<th>Forwards</th>
<th>Futures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Options</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

For more information and prices go to: [www.nasdaqomxnordic.com/optionsandfutures](http://www.nasdaqomxnordic.com/optionsandfutures)

### Market Cap

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Morningstar Industry</td>
<td>SEK 331.50Mil</td>
<td>Industrials</td>
<td>Security &amp; Protection</td>
<td>NASDAQ OMX Stockholm</td>
<td>All-Share GR SEK</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Valuation Analysis

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>3 Yr Avg</th>
<th>5 Yr Avg</th>
<th>10 Yr Avg</th>
</tr>
</thead>
<tbody>
<tr>
<td>Price/Earnings</td>
<td>-</td>
<td>-17.42</td>
<td>-17.37</td>
<td>-</td>
</tr>
<tr>
<td>Forward Price/Earnings</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Price/Free Cash Flow</td>
<td>10.50</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dividend Yield %</td>
<td>21.36</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Price/Book</td>
<td>0.53</td>
<td>2.03</td>
<td>2.49</td>
<td>-</td>
</tr>
<tr>
<td>Price/Sales</td>
<td>3.50</td>
<td>0.53</td>
<td>0.59</td>
<td>-</td>
</tr>
</tbody>
</table>

### Industry Peers by Market Cap SEK

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Loomis</td>
<td>15,767</td>
<td>12.4</td>
<td>13.7</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gurneebo</td>
<td>1,777</td>
<td>-5.1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sensys Gato Group AB</td>
<td>1,548</td>
<td>-1.8</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Constiulm AB</td>
<td>931</td>
<td>-119.8</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Irisby AB</td>
<td>551</td>
<td>-210.0</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Precise Biometrics AB</td>
<td>444</td>
<td>28.9</td>
<td>12.7</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tempest Security AB</td>
<td>398</td>
<td>-55.0</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Morningstar Disclaimer:
Morningstar makes no representations or warranties with respect to the information and disclaims all liability for any use made of the contents of this document. All information is provided "as is" without warranty of any kind. Morningstar assumes no responsibility for any errors or omissions. This information is provided for informational purposes only.